When you received your job offer, did you negotiate for a higher salary or accept the offer as is? Have you ever been up for a promotion at work and asked for more money? If your answer is no, you are not alone. It’s been found that only 7 percent of women attempted to negotiate their salary compared with 57 percent of men. Women who negotiated were able to increase their salary by over 7 percent.

When women negotiate they increase their potential to receive higher salaries and better benefits packages – and those advantages add up over time. Negotiating fair and equitable salaries can also help women become better positioned to pay off debts such as student loans and mortgages and save for retirement, leading to greater economic security. Which is why we’ve invited Alexandra Howely from AAUW to help women in the MIT Community at all stages of their careers learn to negotiate fair pay.

In this session, Alex will be sharing tips from AAUW’s Work Smart Salary Negotiation program to help you articulate your value and advocate for yourself in the workplace.

In addition to discussing salary negotiation, Alex will discuss the pay gap and how it specifically relates to the Boston area. In 2015, the AAUW, Mayor Walsh and the Mayor’s Office of Women’s Advancement launched a large-scale grassroots initiative to teach and empower 85,000 women by 2021 to confidently and successfully negotiate for salary and benefits packages and help close the gender pay gap in Boston.

Join us as we discuss these important topics – all are welcome! Men and women, currently employed or a student – we’re opening up this discussion to all in the MIT Community who are interested in learning more!

For more information or to register today, visit mitfcu.org/few

Spots are limited!